

BUSINESS DEVELOPMENT EXECUTIVE

Professional Partner : TID AdvertisR & Marketers (formerly Trade In Domains)

Department: Business Development

Location: Moradabad, UP (Work from office)

Salary: Based on experience

Job Role:

As a Business Development Executive at our thriving digital marketing agency, you will be at the forefront of expanding our client base and driving business growth. Your role will involve identifying and pursuing new business opportunities, building relationships with potential clients, and collaborating with the sales and marketing teams to achieve revenue targets. This position is ideal for individuals with a passion for business development, excellent communication skills, and a proactive approach to driving results.

Skills Required:

1. Proven experience in business development, sales, or a related field.
2. Strong understanding of digital marketing services and the ability to articulate their value to potential clients.
3. Exceptional communication and negotiation skills.
4. Ability to build and maintain client relationships.
5. Strategic thinking and a proactive approach to identifying business opportunities.
6. Results-driven mindset with a focus on achieving and exceeding sales targets.
7. Strong organizational skills to manage multiple client relationships simultaneously.
8. Familiarity with market trends and competition in the digital marketing industry.

Opportunities:

1. Lead the charge in expanding our client base and contributing to the agency's overall growth.
2. Collaborate with a dynamic team of professionals in the digital marketing industry.
3. Access to ongoing training and professional development opportunities.
4. Exposure to a diverse range of industries and clients.
5. Networking opportunities within the broader business and digital marketing communities.
6. Potential for career advancement based on performance.

How to apply:

Interested candidates should submit a resume and a compelling cover letter outlining their relevant experience, achievements, and why they are the ideal candidate for this role. Please email your application to services@tradeindomains.com with the subject line "Business Development Executive Application - [Your Name]".